Agenda

• 2022 Budget Overview
• Long-Term Plan
• Abatements
## 2022 Draft Budget

### Revenues

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2021</th>
<th>2021</th>
<th>2022</th>
<th>%Change vs 2021 Budget</th>
<th>%Change vs 2021 Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td>Property Taxes</td>
<td>113,192,531</td>
<td>115,179,090</td>
<td>115,179,090</td>
<td>124,860,987</td>
<td>8.41%</td>
<td>8.41%</td>
</tr>
<tr>
<td>Specific Ownership Tax</td>
<td>8,905,534</td>
<td>8,638,433</td>
<td>9,484,562</td>
<td>10,613,184</td>
<td>22.86%</td>
<td>11.90%</td>
</tr>
<tr>
<td>Ambulance Transport Fees</td>
<td>9,695,303</td>
<td>11,419,895</td>
<td>11,689,502</td>
<td>11,971,288</td>
<td>4.83%</td>
<td>2.41%</td>
</tr>
<tr>
<td>Medicaid Supplemental Fee</td>
<td>5,076,521</td>
<td>5,076,521</td>
<td>6,191,645</td>
<td>6,377,395</td>
<td>25.63%</td>
<td>3.00%</td>
</tr>
<tr>
<td>Permit/Plan Review Fees</td>
<td>1,808,045</td>
<td>2,080,000</td>
<td>1,765,511</td>
<td>1,823,500</td>
<td>-12.33%</td>
<td>3.28%</td>
</tr>
<tr>
<td>Other Income</td>
<td>5,949,115</td>
<td>6,106,000</td>
<td>3,118,000</td>
<td>4,861,856</td>
<td>-20.38%</td>
<td>55.93%</td>
</tr>
<tr>
<td>Transfer from Building Rental Fund</td>
<td>2,000,000</td>
<td>2,000,000</td>
<td>2,000,000</td>
<td>2,000,000</td>
<td>-12.33%</td>
<td>3.28%</td>
</tr>
<tr>
<td><strong>Total Revenues</strong></td>
<td><strong>144,627,049</strong></td>
<td><strong>150,499,939</strong></td>
<td><strong>149,428,310</strong></td>
<td><strong>160,508,210</strong></td>
<td><strong>6.7%</strong></td>
<td><strong>7.4%</strong></td>
</tr>
</tbody>
</table>

### Expenses

<table>
<thead>
<tr>
<th></th>
<th>2020</th>
<th>2021</th>
<th>2021</th>
<th>2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>(77,959,394)</td>
<td>(81,254,542)</td>
<td>(79,451,490)</td>
<td>(85,825,730)</td>
</tr>
<tr>
<td>Benefits</td>
<td>(28,961,081)</td>
<td>(30,114,992)</td>
<td>(30,140,663)</td>
<td>(34,636,702)</td>
</tr>
<tr>
<td>Overtime</td>
<td>(6,926,389)</td>
<td>(6,271,448)</td>
<td>(6,773,632)</td>
<td>(9,677,762)</td>
</tr>
<tr>
<td>Treasurers fees</td>
<td>(1,699,747)</td>
<td>(1,727,686)</td>
<td>(1,727,686)</td>
<td>(1,872,915)</td>
</tr>
<tr>
<td>Operating Expenses</td>
<td>(18,272,748)</td>
<td>(19,734,992)</td>
<td>(16,632,000)</td>
<td>(22,129,692)</td>
</tr>
</tbody>
</table>

### Gain/Loss

- **Gain/Loss**: 10,807,690 (2021: 11,396,279, 2022: 14,702,839, %Change vs 2021: -44.14%, %Change vs 2021 Forecast: -56.71%)

### Capital Projects

- **Capital Projects**: 7,755,219 (2021: 6,434,630, 2022: 5,309,535, %Change vs 2021: 42.87%, %Change vs 2021 Forecast: 8.41%)

### Change to Fund Balance

- **Change to Fund Balance**: 3,052,471 (2021: 4,961,649, 2022: 9,393,304, %Change vs 2021: -4.49%, %Change vs 2021 Forecast: -11.13%)

### Ending Fund Balance

- **Ending Fund Balance**: 54,340,164 (2021: 59,301,813, 2022: 63,733,468, %Change vs 2021: -4.49%, %Change vs 2021 Forecast: -11.13%)
August preliminary numbers show assessed values increasing 8.4% or $9.6M from 2020
  • Down 0.17% ($216k) from May figures
  • Douglas County increasing 8.4% from 2020
  • Arapahoe County increasing 7.0% from 2020
  • Jefferson County increasing 12.1% increase from 2020

AVs will be finalized by November 25
2022 Budget – Other Revenues

- SO Taxes: 8.5% of property taxes.
- Ambulance Transport Fees: 1% increase from 2021 forecast call volume to 20,825 transports.
- Medicaid Supplemental Fee: 3% increase over 2021 amount.
- Permit/Plan Review Fees: Slight increase attributable to both volume and fee adjustments.
**2022 Budget – Other Income**

**Other Income consists of:**
- Reimbursements: $2,088,974
  - Wildland deployments: $1,200,000
  - USAR deployments: $229,950
- Sale of Assets: $1,085,000
- Net Investment Income: $470,000
- Misc. Income: $415,064
- Excise Tax: $400,000
- Rental Income: $186,947
- Dispatch Fees: $121,721
- Grant Proceeds: $94,150
- Interest income: $(595,000)
# 2022 Budget – Salaries

## Expenses

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Audit 2020</th>
<th>Budget 2021</th>
<th>Forecast 2021</th>
<th>Budget 2022</th>
<th>%Change vs 2021 Budget</th>
<th>%Change vs 2021 Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td>Salaries</td>
<td>(77,959,394)</td>
<td>(81,254,542)</td>
<td>(79,451,490)</td>
<td>(85,825,730)</td>
<td>5.63%</td>
<td>8.02%</td>
</tr>
</tbody>
</table>

- Market Increase of 3%: $2.9m
  - Estimate – still waiting on final staff figures
- $2 million of differentials
- $2.2 million of buyouts
  - Annual Sick Leave Buyout: $422k increase
    - Decrease accrual amount but increase buyout rate to 100%
  - Termination Sick Leave Buyout: $200k increase
    - Increase buyout rate to 100% (from 66%) for employees with 25+ years of service
- Attrition: $(1.5m)
- Academies: $1.4m
  - 2 academies with 50 recruits
- Promotional Step Increases: $530k
- 10 New Admin FTEs: $1.3m salary & benefits
2022 Budget – New Positions

• 10 new position requests at total cost of $1.3m

<table>
<thead>
<tr>
<th>Division</th>
<th>Position</th>
<th>Salary and Benefits Cost</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Communications</td>
<td>Executive Communications Manager</td>
<td>$ 153,883</td>
<td>New position with backfill of the old position.</td>
</tr>
<tr>
<td>Dispatch</td>
<td>Dispatcher III</td>
<td>82,929</td>
<td></td>
</tr>
<tr>
<td>Dispatch</td>
<td>Dispatcher III</td>
<td>82,929</td>
<td></td>
</tr>
<tr>
<td>Dispatch</td>
<td>Dispatcher III</td>
<td>82,929</td>
<td></td>
</tr>
<tr>
<td>Employee Services</td>
<td>Human Performance &amp; Optimization Director</td>
<td>193,526</td>
<td>New position with backfill of the old position.</td>
</tr>
<tr>
<td>Finance</td>
<td>Payroll Specialist / Analyst</td>
<td>105,355</td>
<td></td>
</tr>
<tr>
<td>Fleet</td>
<td>Mechanic</td>
<td>119,060</td>
<td></td>
</tr>
<tr>
<td>IT</td>
<td>Junior Systems Administrator</td>
<td>134,389</td>
<td></td>
</tr>
<tr>
<td>IT</td>
<td>Software Integration Engineer</td>
<td>168,267</td>
<td></td>
</tr>
<tr>
<td>Training</td>
<td>Learning and Content Development Manager</td>
<td>176,772</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td><strong>$ 1,300,041</strong></td>
<td></td>
</tr>
</tbody>
</table>
Benefit increases are as follows:

- Medical Insurance: $1.2m increase to $12.2 million
  - 5% Increase in Premiums - offset some with EE/ER Split
- HSA Contribution: $1.6m total
  - District contributions decrease after 2 years to $1,500/$3,000
- Pension: $450k increase to $9.3 million
  - Salary Increases, New Employees, and 0.50% Increase in FPPA ER Contribution
- Deferred Compensation: $920k increase to $2.7 million
  - 1% increase employer contribution
- RHS and buyout: $1.1m increase in contributions and $340k in additional separation contributions. $2.2 million total
- FPPA Death and Disability: $338k increase
  - 0.2% increase, salary increases, new employees
- Short/Long-Term Disability: $157k increase
- Workers Compensation: $454k increase (estimate)
2022 Budget – Overtime

- Additional vacation day: $868k increase to minimum staffing
- Wildland & USAR reimbursement: $1 million

<table>
<thead>
<tr>
<th>Overtime breakdown</th>
<th>2020</th>
<th>2021</th>
<th>2021</th>
<th>2022</th>
<th>%Change vs 2021 Budget</th>
<th>%Change vs 2021 Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minimum staffing</td>
<td>(6,926,389)</td>
<td>(6,271,448)</td>
<td>(6,773,632)</td>
<td>(9,677,762)</td>
<td>54.31%</td>
<td>42.87%</td>
</tr>
<tr>
<td>FLSA</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Project/meeting</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Academy recruits overtime</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Wildland deployment</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>USAR deployment &amp; training</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>On-call hours</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total</td>
<td>$ 5,159,516</td>
<td>$ 2,434,584</td>
<td>$ 272,272</td>
<td>$ 51,630</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

$ 9,677,762
2022 Budget – Operating Expenses

- Managing to the 2.00% (exclusive of treasurer fees) included in the long-term plan
- Utilize $2m carryover funds from 2021 for One-Time Expenditures:
  - Service Plan update carryover - $450k
  - Board Election - $500k
  - Facility Improvements
  - IT Equipment and Improvements

<table>
<thead>
<tr>
<th>Audit</th>
<th>Budget</th>
<th>Forecast</th>
<th>Budget</th>
<th>%Change vs 2021 Budget</th>
<th>%Change vs 2021 Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td>2020</td>
<td>2021</td>
<td>2021</td>
<td>2022</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating Expenses</td>
<td>(18,272,748)</td>
<td>(19,734,992)</td>
<td>(16,632,000)</td>
<td>(22,129,692)</td>
<td>12.13%</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>(133,819,359)</td>
<td>(139,103,660)</td>
<td>(134,725,471)</td>
<td>(154,142,801)</td>
<td>10.8%</td>
</tr>
</tbody>
</table>
2022 Budget – Capital Expenses

- **Equipment:**
  - Powerload & Pram Leases: $106k

- **Facilities:**
  - Mineral remodel: $1.5m
  - Facility Sleep Improvements: $1.5m
  - Existing Station Maintenance/Remodels: $258k
  - Logistic Warehouse Lease: $450k
  - JSF Showers Remodel: $600k
  - Land purchases – 2 stations: $3m
  - New Station pre-construction costs: $645k

- **Vehicles and Apparatus:**
  - 3 Type 1 Engines $2.5m
  - 9 Medic Units: $2m
  - Tender: $550k
  - Type 3 Brush Truck: $425k

**Total:** $13.5m
Questions
South Metro Fire Rescue
Older Adult Outreach

2021/2022
Community Risk Reduction

B1 – District 4 / District 5 / District 6
B3 – District 2 / District 3 / District 6
B4 – District 2 / District 6 / District 7
B5 – District 1 / District 2 / District 7
What’s Trending?

On average, in the past five years, 2% of all 9-1-1 calls are structure fires.

Of those fires, only 242 were residential fires, and in 2019 and 2020, SMFR averaged 276 structure fires each year.
An Aging Nation

For the first time in U.S. history older adults are projected to outnumber children by 2035.
By 2026, projections show **22.7%** of SMFR’s total population will be over the age of 60, compared to **14.55%** in 2010.

### 2026 60+ Population Projection:

- 26% of Battalion 1
- 26% of Battalion 2
- 29% of Battalion 3
- 18% of Battalion 4
- 17% Battalion 5

### 2021 Total Population

<table>
<thead>
<tr>
<th>Battalion</th>
<th>2021 Total Population</th>
</tr>
</thead>
<tbody>
<tr>
<td>BC1</td>
<td>76,612</td>
</tr>
<tr>
<td>BC2</td>
<td>156,432</td>
</tr>
<tr>
<td>BC3</td>
<td>84,119</td>
</tr>
<tr>
<td>BC4</td>
<td>105,292</td>
</tr>
<tr>
<td>BC5</td>
<td>132,788</td>
</tr>
<tr>
<td>SMFR District</td>
<td>555,243</td>
</tr>
</tbody>
</table>

### 2026 Total Population

<table>
<thead>
<tr>
<th>Battalion</th>
<th>2026 Total Population</th>
</tr>
</thead>
<tbody>
<tr>
<td>BC1</td>
<td>82,971</td>
</tr>
<tr>
<td>BC2</td>
<td>165,112</td>
</tr>
<tr>
<td>BC3</td>
<td>89,589</td>
</tr>
<tr>
<td>BC4</td>
<td>120,421</td>
</tr>
<tr>
<td>BC5</td>
<td>139,994</td>
</tr>
<tr>
<td>SMFR District</td>
<td>598,087</td>
</tr>
</tbody>
</table>

### 2010 60+ Population

<table>
<thead>
<tr>
<th>Battalion</th>
<th>2010 60+</th>
<th>2021 60+</th>
</tr>
</thead>
<tbody>
<tr>
<td>BC1</td>
<td>9,937</td>
<td>17,387</td>
</tr>
<tr>
<td>BC2</td>
<td>24,127</td>
<td>36,820</td>
</tr>
<tr>
<td>BC3</td>
<td>15,044</td>
<td>22,933</td>
</tr>
<tr>
<td>BC4</td>
<td>8,256</td>
<td>16,943</td>
</tr>
<tr>
<td>BC5</td>
<td>11,736</td>
<td>20,722</td>
</tr>
<tr>
<td>SMFR District</td>
<td>69,098</td>
<td>114,805</td>
</tr>
</tbody>
</table>

### 2026 60+ Population

<table>
<thead>
<tr>
<th>Battalion</th>
<th>2026 60+</th>
</tr>
</thead>
<tbody>
<tr>
<td>BC1</td>
<td>21,512</td>
</tr>
<tr>
<td>BC2</td>
<td>42,662</td>
</tr>
<tr>
<td>BC3</td>
<td>26,022</td>
</tr>
<tr>
<td>BC4</td>
<td>21,599</td>
</tr>
<tr>
<td>BC5</td>
<td>23,969</td>
</tr>
<tr>
<td>SMFR District</td>
<td>135,769</td>
</tr>
</tbody>
</table>
Fire Risk / Fatality Statistics

- The relative risk of individuals age 65 or over dying in a fire was 2.7 times greater than that of the general population. The risk worsened as age increased. The relative risk for adults ages 65 to 74 was 1.9, but soared to 4.6 for those over the age of 84.

- In 2010, older adults (age 65 or older) represented 13 percent of the United States population but suffered 35 percent of all fire deaths.
Plan your escape around your abilities.

Have a landline telephone or cell phone and charger near your bed, with the local emergency number posted nearby in case you are trapped by smoke or fire. Consider subscribing to a medical alert system, which will provide you with a button you wear around your neck or on your wrist. If you have an emergency, just push the button and the service will send emergency responders. Have other necessary items near your bed such as medications, glasses, wheel chair, walker, scooter, or cane. Keep a flashlight and whistle near your bed to signal for help.
Fire & Evacuation Plan Reviews

FMO
- Code Enforcement

CRR
- Education
- Train occupants on determinations made by FMO
2020 EMS Data

2020 EMS 65+

10,211 total EMS calls 65+

40% of 2020 EMS calls were 65+
2020 EMS Data 65+

Top 5:
1. Sick person – 33%
2. Falls/traumatic injury – 25%
3. Breathing problem – 11%
4. Chest pain – 5%
5. Stroke – 4%

25% were fall or traumatic injury

16% of breathing problems were COVID-19 related
28.8% of adults 65+ self report falls/injuries to be a top concern in Arapahoe, Douglas & Jefferson Counties (Colorado Health Institute)

2020 Falls/List Assist by Battalion

2020 falls/lift assists are equivalent to 19.58% of total EMS calls in district
2020 Falls/Lift Assist 65+

- Assisted Living/Nursing Home: 22.00%
- Doctor's Office / Clinic /... Home: 66.10%
- Other Specified Place: 5%
- Place of Business: 2%
- Place of Recreation/Sport: 2%
- Public Building/Recreational...: 2%
- Rehabilitation Center/...: 2%
- Street or Highway: 2%
Who Else is Addressing Fall Prevention?

- Tri-County Health Department?
- Denver Regional Council of Governments (DRCOG) Area Agency on Aging?
- Volunteers of America?
- Hospitals?
Strategic Plan – Older Adults Living Independently

- **Focus on Fire + Fall Prevention**
- **Promote other community resources and class offerings.**
- **Email newsletter with class offerings and resources.**
- **Monthly Class Offerings geared toward Informal Caregivers, Loved Ones or Neighbors.**
- **Monthly class offerings geared toward older adults.**
- **Continue to support Ops through targeted educational outreach.**
Strategic Plan – Assisted Living & Skilled Nursing

Continue to partner with the **FMO + Operations** to ensure the safety of staff + residents

- **Fall Prevention**
- **Evacuation Safety Classes**

- **Video Library** + Targeted **Email** Pushes

- **Resources** for **Staff Members**
Obstacles

Intangibles
Time/capacity
COVID-19

Messages need to be culturally relevant for our aging + diversifying population.

Internal & External Stigmas can be barriers to enrollment in resources/benefits

52% of older adults who qualify for supplemental nutrition assistance programs are not enrolled (NCOA)
Looking Ahead for SMFR

- Research & apply for grant funding for senior prevention

- Increase educational opportunities for informal caregivers, and 55+.

- Primarily target education towards preventing falls at home.

- Fire is still an issue, and fire education should remain a top priority for older adults.
The Older Adult Strategic Plan emphasizes offering service in multiple ways to multiple audiences, remaining responsive to community interests, and supporting operations through targeted prevention.
Thank you!